# TERRYWILLIAMS OF THE PEOPLE ENGAGEMENT EXPERTS



# **Cheat Sheet: Better Workplace Communication**

Quick reference for clear, confident, & collaborative conversations at work

# 1. Think Before You Speak

Clarity begins with preparation.

# Do:

- · Take a breath before responding
- Clarify your purpose (What's the primary goal of this conversation?)
- Organise your key points

# Don't:

- · Speak just to fill silence
- · Launch into a rant or monologue
- Assume others know your intent

# 2. Listen to Understand, Not Just to Reply

Active Listening is the most underused communication skill.

# Do:

- · Use non-verbal signals (nodding, eye contact)
- Summarise or reflect what you heard. Make them *feel* listened to.
- Ask open-ended follow-ups

# Don't:

- Interrupt or finish others' sentences
- · Let your mind wander while they talk
- Jump straight to solutions





# 3. Be Clear, Not Just Correct

Being technically right doesn't mean you've communicated well.

## Do:

- Use plain language
- · Break down complex ideas
- · Give examples or analogies. Connect to what they already know

## Don't:

- · Overload with jargon or detail
- · Assume understanding without checking
- Prioritise sounding smart over being understood

# 4. Tailor Your Message to Your Audience

Meet people where they are, not where you are.

#### Do:

- Consider what matters to them
- Adapt tone and timing appropriately
- · Respect cultural and individual differences

## Don't:

- · Use a one-size-fits-all approach
- · Ignore context or hierarchy
- · Talk 'at' people instead of 'with' them

# 5. Assert Yourself Without Aggression

Assertiveness = clarity + respect.

#### Do:

- · Use "I" statements (e.g. "I need..." or "I feel...")
- Set boundaries calmly and clearly
- · Speak up early. Don't let issues fester

#### Don't:

- $\cdot$  Use sarcasm or passive-aggression
- · Apologise unnecessarily for speaking up
- Avoid tough conversations altogether

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# 6. Follow Up and Follow Through

Great communication doesn't stop at the meeting.

## Do:

- Recap key takeaways or next steps
- Keep people in the loop
- Deliver on what you said you would. Develop systems to support your memory

# Don't:

- Assume people will remember everything
- Drop tasks without confirmation
- $\cdot$  Ghost after agreeing to something

# Final Tip:

# Good communicators aren't born, they're built.

Practice, reflect, and improve just like any other skill. Proactively seek feedback on how you're doing.